



**California/Florida/
Texas Overview**

Frontier Facts

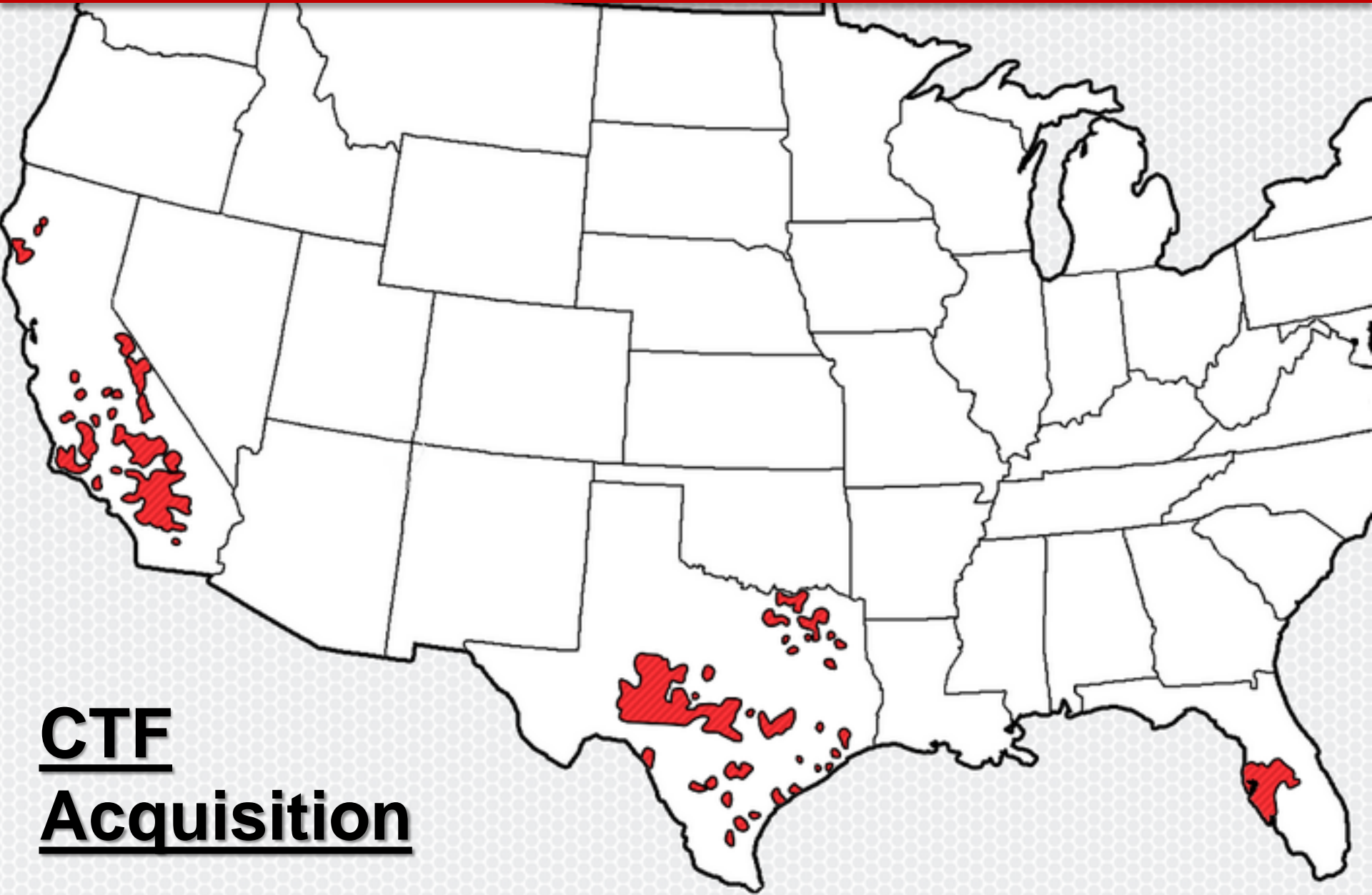
- Incorporated in 1935



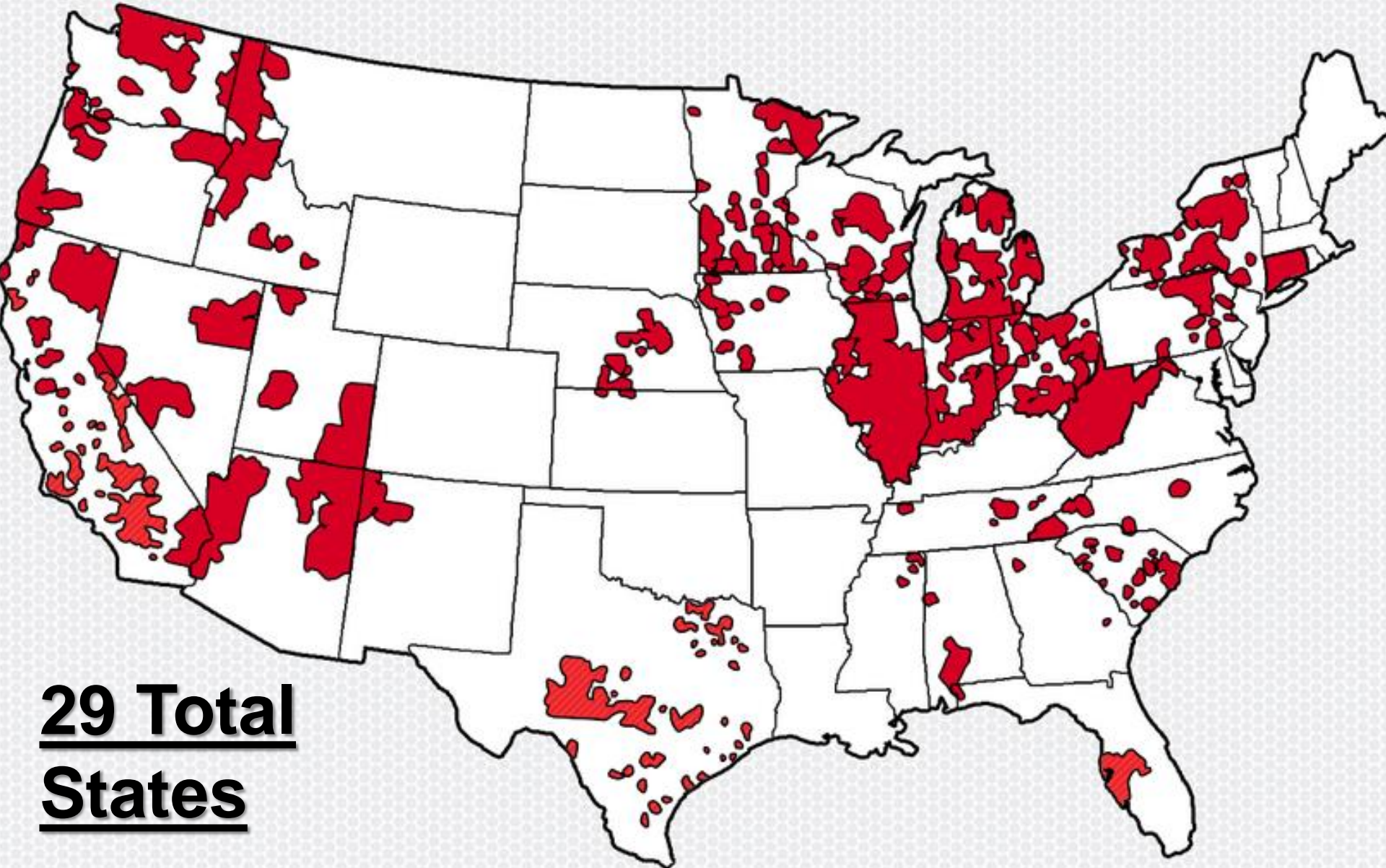
Frontier Facts

- Corporate Head Quarters: Norwalk, CT





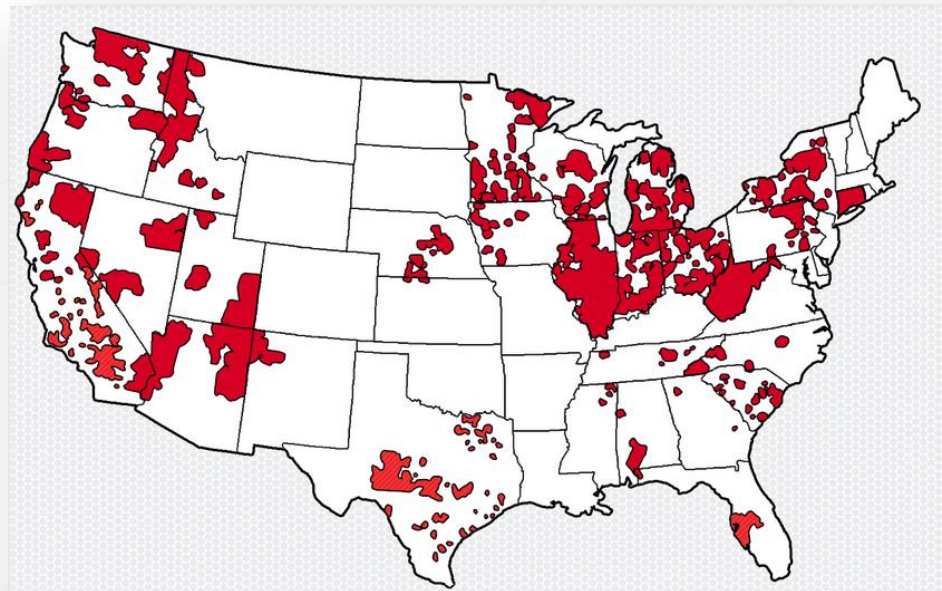
CTF
Acquisition



29 Total
States

Frontier Facts

- ***On April 1st***
- 14.6 Million Serviceable Addresses
- 4.5 Million Fiber/VDSL/Bonded Addresses
- 1.8 Million Video Connections



Frontier Facts

- 24x7x365 Technical Support
- Extended Billing and Support Hours compared to Competitors



Comparisons and Differences

- **Dry Loop is the same as Simply Broadband (No Phone)**
- **Cannot sell Stand-Alone Digital Voice**
 - **Stand-Alone Voice sold as Copper-only Products**
- **No Self-Install FiOS Products**
- **TPV is not Required on VoIP**
 - **Changing Providers is Required on Copper**
- **No Online Ordering at this Time**
- **Positive ID is done via Mail and/or Fax**
 - **No Electronic Option**

- **Offers are Subject to Change**



Frontier FiOS Digital Voice (FFDV)

- **Unlimited domestic calling, including Canada, Puerto Rico, and US Territories**
- **20+ Features**
- **Only Available in CTF**
- **Available to FiOS Bundles Only**
- **VoIP - Lead Offer**
- **Advanced VoiceMail Features**



Frontier FiOS Digital Voice (FFDV)

Voice Quality

...of a Fiber Optic Network

Flexibility

...to manage your calls at home and on the go. Take advantage of our easy to use online portal, mobile app, or even from your TV.

Never miss an important call with locate me, block unwanted robo-calls and so much more.



Frontier FiOS Digital Voice (FFDV)

Personalize

...your voice service with individual mailboxes and phone numbers for family members.

Freedom

...to connect with family and friends both in the US, and Canada with our unlimited calling plan.

Expand your reach around the world with one of our International calling plans.



Frontier FiOS Digital Voice (FFDV)

Easy VoiceMail

...via telephone, web portal, mobile app, and TV screen

Battery Back Up Available

...for sale in TX/FL (CA is provided during basic install)



Frontier FiOS Digital Voice (FFDV)

Full Features List

Call Forwarding/ Selective Call Forwarding

Call Logs

Call Notification

Caller ID on TV

Incoming Call Block

International Call Block

Speed Dial 100

Call Trace

Back Up Phone Number

Virtual Numbers with Distinctive Ring

Frontier Pages Business Search

Time Zone

FAX

Voicemail Message Notification

Voicemail Screening

Personal Mailboxes

Wake Up and Reminder Messages

Simultaneous Ring



Frontier FiOS Digital Voice (FFDV)

Requirements

**Must be sold with a FiOS Bundle (Internet and/or TV)
Bundles Carry an ETF**

- **International Plans are Available**
- **Up to 3 Additional Lines Available**
- **Vacation Service Available**



Product Introduction

FiOS Data Symmetrical

50/50M

75/75M (TX)

100/100M (CA/FL)

150/150M

300/300M

500/500M



TV Packages

	CTF FiOS Packages	
	Ultimate HD	
	Extreme HD	
	Preferred HD	
	Custom Essentials/ Sports & More	
	Local	
	Mundo Plus HD	
	Mundo HD	

TV Equipment Option

No DVR

Standard DVR

Multi-Room DVR

Enhanced DVR

Premium DVR

Product Introduction

FiOS Bundles

Prorated 2-Year ETF (\$10 per month left on contract)

ETF only applies when downgrading to any Single Play

FiOS Activation/Installation Fees

\$80 Activation Fee

Router Fee

\$9.99/mo

or \$199.99 Purchase

FiOS is Always a Tech Install



Product Introduction

- **Copper Voice/Data (DSL) Bundles**
 - **Voice**
 - Freedom Essentials
 - Regional Essentials
 - **Broadband**
 - 1M, 3M, 7M, 15M



What to Expect

Voice Plans



	Regional Essentials	Freedom Essentials	FiOS Digital Voice
VoIP			X
Traditional Copper	X	X	
Unlimited Local Calls	X	X	X
Unlimited Intra-LATA Calls	X	X	X
Unlimited Inter-LATA Calls		X	X
Canada Calls		X	X
Caller ID, Call Waiting	X	X	X
Call Forward, Three Way	X	X	X
Voice Mail	X	X	X
Simultaneous Ring			X
Additional Features	X	X	X
Web Portal			X
Phone Activation Fees			
Requires FiOS Data or Video			X

HSI – DSL Broadband

	HSI Standalone CA Only	HSI (w/Voice)
Self-Install Activation/Install Fee	\$0	\$0
Full-Install Activation/Install Fee	1M: \$124.97 3M+: \$49.99	1M: \$49.99 3M+: \$0
Router Rental	N/A	N/A
Router Purchase	\$49.99	\$49.99

Not All Speeds Available

Up to Speeds: 1M, 3M, 7M, 15M